CANADA PROTECTION PLAN 2018 NATIONAL SALES CONFERENCE



Participating advisors must have a valid broker code with Canada Protection Plan, and the broker code must remain in force and in good standing.

Eligibility for the conference is not transferable. Only eligible candidates, accompanied by their guest if applicable, may attend.

All awards must be accepted as given (no cash awards or substitutions will be permitted).

Attendance to the 2018 Advisor Conference is by invitation only and is not a contractual right.

Canada Protection Plan is responsible for making all decisions regarding the conference and location. All decisions are final.

There will be no pro-rating of qualification requirements for advisors who contract with Canada Protection Plan during the qualification period.

Oualification criteria cannot be transferred from one advisor to another.

To qualify, you must be the only advisor submitting business under your code.

No credit split will be accepted unless the same split is applied to commissions.

All eligible candidates must follow industry and regulatory guidelines including full disclosure to their clients regarding participation in Canada Protection Plan's 2018 Conference.

The qualified advisors and their guests if applicable must be prepared to use Canada Protection Plan's travel agency. While personal itineraries will be taken into consideration whenever possible, any additional expenses related to such itineraries will be the sole responsibility of the advisor.

Tax: CRA considers the non-business portion of the conference a taxable benefit and must be reported for tax purposes. After the conference, Canada Protection Plan will issue T4A slips detailing the taxable benefit breakdown attributable to the advisor and their guest if applicable.

Canada Protection Plan reserves the right to change the dates and/or location of the conference at its sole discretion.

Dependent children are defined as children under age 18 still living with parents.

All policies must be settled by December 31, 2017.

An overall persistency level of at least 85% is required to qualify.

MGA principles with personal production may not qualify as a personal producer.



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